



## Fixed-Fee Conveyancing

All prices are shown inclusive of GST.

Please note that outlays (e.g. title searches, council searches, registration fees, etc) are, and any GST on them (where applicable) is, in addition to the fees shown below:

### Residential Conveyancing

Selling land or house and land	690
Buying land or house and land	990
Selling established unit	890
Buying established unit	1290

Please note: *The above fixed fees do not apply to land that is not residentially zoned, or to 'off-the-plan' transactions. Drafting of special conditions or advice on proposed special conditions is only included where they do not exceed one page.*

## Custom Quote or Estimate

Foxlaw's focus is firmly on property and business law. Our approach to costs is about providing *value* (to our clients) and *certainty* (for our clients). For the work types below, we can often provide a fixed fee quote once we have all the relevant details of what is required. In truly uncertain situations, we can operate on an estimate-basis with costs ultimately determined by our Scale (*see over page*).

- + **COMMERCIAL & RETAIL SHOP LEASING**
- + **RURAL CONVEYANCING**
- + **BUSINESS CONVEYANCING**
- + **COMMUNITY TITLES PROJECTS**
- + **OFF-THE-PLAN CONTRACTS**
- + **BUSINESS STRUCTURING and COMMERCIAL CONTRACTS**
- + **ESTATE PLANNING**
- + **WILLS and ENDURING POWERS OF ATTORNEY**



## *Scale (for non-litigation services)*

All prices are shown inclusive of GST. In order to determine the amount we are to receive in return for our services the legal work completed is matched to the categories below (and tallied up accordingly):

Short Letter	16.5
Regular Letter	38.5
Detailed/Complex/Unusual Letter (per 500 words)	165
Lease Advice or Lease Negotiation Letter (per 500 words) (i.e. per 500 words of points relating to lease advice or lease negotiation)	165
Meeting/Attendance (rated 1 to 50*) (per rating)	38.5
<p>(For example, a rating 1 meeting [1 x 30] would represent a client dropping off some documents and some quick instructions obtained in 5 mins, whereas a rating 50 meeting [50 x 30] would be an all-day conference. Time is necessarily a relevant factor, but a rating may also take into account the complexity of the issue/s at hand, the active/passive involvement of the lawyer, the number of other parties involved, the urgency of the meeting, the outcome of the meeting, and any other factor which may influence the overall value of the meeting to the client).</p>	
Touch Base Phone Calls (in/out) (e.g. a brief progress update from the lawyer, a client's response to a previously asked question, etc)	16.5
Regular Phone Calls (in/out)	38.5
Detailed/Complex/Unusual Phone Call (in/out)	165
Reading (per 100 words)	11
Regular Drafting (per 100 words)	44
Complex/Unusual Drafting (per 100 words)	77
All Outlays/Searches (at no profit – please note GST must be added where applicable)	At cost

Please note: We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺