



## Residential Conveyancing

All prices are shown inclusive of GST.

Please note that outlays (e.g. title searches, council searches, registration fees, etc) are, and any GST on them (where applicable) is, in addition to the fees shown below:

### Residential Conveyancing – Fixed Fees

Selling land or house and land	790
Buying land or house and land	990
Selling established unit	890
Buying established unit	1290

Please note: *The above fixed fees do not apply to land that is not residentially zoned, or to 'off-the-plan' transactions. Drafting of special conditions or advice on proposed special conditions is only included where they do not exceed one page.*

## Custom Quote or Estimate

Foxlaw's approach to costs is about providing *value* (to our clients) and *certainty* (for our clients). For the work types below, we can often provide a custom fixed fee quote once we have all the relevant details of what is required. In truly uncertain situations, we may agree to operate on an estimate-basis with costs ultimately determined by our relevant Scale (*for non-litigation or litigation services*).

- + **RURAL CONVEYANCING**
- + **BUSINESS CONVEYANCING**
- + **COMMUNITY TITLES PROJECTS**
- + **OFF-THE-PLAN CONTRACTS**
- + **BUSINESS STRUCTURING and COMMERCIAL CONTRACTS**
- + **ESTATE ADMINISTRATION**
- + **FAMILY PROVISION APPLICATIONS**

# Residential Conveyancing and Estate Planning Packages

All prices are shown inclusive of GST. Please note that outlays (e.g. title searches, council searches, registration fees, etc) are, and any GST on them (where applicable) is, in addition to the fees shown below:

## Fixed-Fee Package Pricing

Package	Individual	Couple
Selling land or house and land + Will and EPOA	1350	1650
Buying land or house and land + Will and EPOA	1550	1850
Selling established unit + Will and EPOA	1450	1750
Buying established unit + Will and EPOA	1850	2150

Please note: *The above fixed fees do not apply to land that is not residentially zoned, or to 'off-the-plan' transactions. Drafting of special conditions or advice on proposed special conditions is only included where they do not exceed one page.*

*The fixed prices for estate planning above are for 'in office' appointments and do not apply where any of the following 'complicating factors' exist:*

*Company, Partnership, Trust, Self-Managed Superannuation Fund, Blended Family/Need for specific Family Provision Claim Risk Advice, Out of Office Appointment (e.g. hospital/nursing home/home visit/rural property visit), etc.*

*We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺*

*We store your original documents in our safe custody for no additional charge.*

# Leasing – Commercial and Retail Shop

All fixed-fee prices shown below are inclusive of GST.

## *For Landlords*

Form 13 Amendment (to exercise option)	960
Drafting Commercial Lease	1660
Drafting Retail Shop Lease (including Disclosure)	2060
Drafting Notice to Remedy Breach	1060
Drafting Deed of Consent to Assignment	1260
Drafting Deed of Surrender and Form 8	1060

## *For Tenants*

Advice on Form 13 Amendment (exercising option)	860
Advice on Commercial Lease	1960
Advice on Retail Shop Lease	2360

### Please note:

- *The above prices are for commercial and/or retail shop leases. Foxlaw does not generally advise in relation to residential tenancies etc.*
- *The above prices do not include outlays (e.g. lease plans from a surveyor, titles office registration fees, mortgagee consent fees, etc).*
- *The above prices include reasonable negotiations on the provisions of the documents produced (or advised upon), but do not include protracted negotiations (e.g. spanning a time period greater than 2 months) or any form of dispute resolution process or litigation (e.g. mediation, court proceedings, etc).*
- *We do not charge extra for engrossing, "care and consideration", photocopies, postage or refreshments! ☺*

## Business Conveyancing

Each business conveyancing matter is given a custom quote, however:

Business Sale	<i>starts at</i>	1660*
Business Purchase	<i>starts at</i>	2260*

*\*Depending on the specific business involved, the price may be higher.*

# Commercial Conveyancing

Each commercial conveyancing matter is given a custom quote, however:

Commercial Property Sale	<i>starts at</i>	2260*
Commercial Property Purchase	<i>starts at</i>	2760*

*\*Depending on the specific business involved, the price may be higher.*

# Wills and Estate Planning

All prices are shown inclusive of GST. Please note that outlays (e.g. title searches, council searches, registration fees, etc) are, and any GST on them (where applicable) is, in addition to the fees shown below:

Will (x1)	460
Will (x1) and Enduring Power of Attorney (x1)	660
Wills (x2)	760
Wills (x2) and Enduring Powers of Attorney (x2)	1060
Enduring Power of Attorney (x1)	360
Enduring Powers of Attorney (x2)	560
Advance Health Directive (x1)	160
Advance Health Directives (x2)	260

Please note:

- The fixed prices above are for 'in office' appointments and do not apply where any of the following 'complicating factors' exist:

Company, Partnership, Trust, Self-Managed Superannuation Fund, Blended Family/Need for specific Family Provision Claim Risk Advice, Out of Office Appointment (e.g. hospital/nursing home/home visit/rural property visit), etc.

- We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺
- We store your original documents in our safe custody for no additional charge.

# *Estate Administration*

All prices are shown inclusive of GST.

Please note that outlays (e.g. title searches, council searches, registration fees, etc) are, and any GST on them (where applicable) is, in addition to the fees shown below:

Obtain Probate of Will	1360
Obtain Letters of Administration (on Intestacy)	1560
Land Record of Death [of Joint Tenant] (Form 4)	560
Land Transmission Application (Form 5 or 5A)	660
Land Transmission Application (Form 6)	860
General Estate Administration Services (see further comment below)	Varies
Family Provision Application (see further comment below)	Varies

Please note:

- We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺
- General Estate Administration Services are usually costed in accordance with our Scale (for Non-Litigation Services). An estimate is commonly provided in the Client Agreement at the outset of the matter, e.g. 1000-2000.
- Family Provision Applications (whether making one or defending one) are generally costed in accordance with a custom Client Agreement, either with fixed-fee stages/milestones or alternatively using our Scale (for Litigation Services).

## *Scale (for Non-Litigation services)*

All prices are shown inclusive of GST. In order to determine the amount we are to receive in return for our services the legal work completed is matched to the categories below (and tallied up accordingly):

Short Letter	16.5
Regular Letter	44
Detailed/Complex/Unusual Letter (per 500 words)	165
Lease Advice or Lease Negotiation Letter (per 500 words) (i.e. per 500 words of points relating to lease advice or lease negotiation)	165
Meeting/Attendance (rated 1 to 50*) (per rating) (For example, a rating 1 meeting [1 x 30] would represent a client dropping off some documents and some quick instructions obtained in 5 mins, whereas a rating 50 meeting [50 x 30] would be an all-day conference. Time is necessarily a relevant factor, but a rating may also take into account the complexity of the issue/s at hand, the active/passive involvement of the lawyer, the number of other parties involved, the urgency of the meeting, the outcome of the meeting, and any other factor which may influence the overall value of the meeting to the client).	44
Touch Base Phone Calls (in/out) (e.g. a brief progress update from the lawyer, a client's response to a previously asked question, etc)	16.5
Regular Phone Calls (in/out)	44
Detailed/Complex/Unusual Phone Call (in/out)	165
Reading (per 100 words)	11
Regular Drafting (per 100 words)	44
Complex/Unusual Drafting (per 100 words)	77
All Outlays/Searches (at no profit – please note GST must be added where applicable)	At cost

Please note: We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺

## *Scale (for Litigation Services)*

All prices are shown exclusive of GST. In order to determine the amount we are to receive in return for our services the legal work completed is matched to the categories below (and tallied up accordingly):

Written Message (20 words or less)	20
Short Letter (21-100 words)	35
Regular Letter (per 100 words)	35
Detailed/Complex/Unusual Letter (per 100 words) [Solicitor only]	50
Detailed Advice or Negotiation Letter/Offer (per 100 words) [Solicitor only]	50
Meeting/Attendance (rated 1 to 50*) (per rating) (For example, a rating 1 meeting [1 x 50] would represent a client dropping off some documents and some quick instructions obtained in 5 mins, whereas a rating 50 meeting [50 x 50] would be an all-day meeting. Time is necessarily a relevant factor, but a rating may also take into account the complexity of the issue/s at hand, the active/passive involvement of a Solicitor/non-Solicitor, the number of other parties involved, the urgency of the meeting, the outcome of the meeting, and any other factor which may influence the overall value of the meeting to the client).	50
Touch Base Phone Calls (in/out) (e.g. a brief progress update from the lawyer, a client's response to a previously asked question, etc)	25
Regular Phone Calls (in/out – per 1/4 hour)	50
Detailed/Complex/Unusual Phone Call (in/out – per 1/4 hour) [Solicitor only]	125
Perusing/scanning for relevant material (per 100 words)	10
Reading/examining (per 100 words) [Solicitor only]	25
Regular Drafting (per 100 words) [Solicitor only]	60
Complex/Unusual Drafting (per 100 words) [Solicitor only]	100
ADR/Court Attendance (per hour) [Solicitor only]	500
ADR/Court Attendance (full day) [Solicitor only]	3500
All Outlays/Searches (at no profit – please note GST must be added where applicable)	At cost

Please note: We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺