



Residential Conveyancing in CQ

All prices are shown inclusive of GST. Current PEXA fee is \$137.39 (single lot transfer).

Outlays (e.g. title searches, council searches, registration fees, PEXA fee, etc) are, and any GST on them (where applicable) is, in addition to the fees below:

Residential Conveyancing in CQ – Fixed Fees*

| Purchase Price | Less than \$750K | \$750K to \$2M |
|--------------------------------|------------------|----------------|
| Selling land or house and land | 850 | 1050 |
| Buying land or house and land | 1150 | 1550 |
| Selling established unit | 1050 | 1250 |
| Buying established unit | 1550 | 1950 |

Please note: *The above fixed fees do not apply to land that is not residentially zoned, or to 'off-the-plan' transactions, or land outside of Central Queensland, transactions involving superannuation borrowing (LRBA), or transactions with a price/consideration of over \$2M. Drafting of special conditions or advice on proposed special conditions is only included where they do not exceed one page.*

*The following additional Fixed Fees will apply in Residential Conveyancing matters where applicable:

- Non-online Settlement (physical 'paper' settlement) 350
- Preparation of Deed of Rescission/Cancellation 350
- Review of Deed of Rescission/Cancellation 350
- Preparation of REIQ Contract 350
- Pre-Contract Review of REIQ Contract 250
(only applicable where client does not proceed to sign Contract)
- Review/Drafting of Special Conditions exceeding 1 page 250
- Fixed Fee for terminated Contract (prior to unconditional) 250

Residential Conveyancing and Estate Planning Packages

All prices are shown inclusive of GST. Outlays (e.g. title searches, council searches, registration fees, PEXA fee, etc) are, and any GST on them (where applicable) is, in addition to the fees below:

| PACKAGE PRICES (where Price of Property is under \$750K) | Individual | Couple |
|--------------------------------------------------------------------|-------------------|---------------|
| Selling land or house and land + Will and EPOA | 1400 | 1750 |
| Buying land or house and land + Will and EPOA | 1700 | 2050 |
| Selling established unit + Will and EPOA | 1600 | 1950 |
| Buying established unit + Will and EPOA | 2100 | 2450 |

| PACKAGE PRICES (where Price of Property is between \$750K and \$2M) | Individual | Couple |
|-------------------------------------------------------------------------------|-------------------|---------------|
| Selling land or house and land + Will and EPOA | 1600 | 1950 |
| Buying land or house and land + Will and EPOA | 2100 | 2450 |
| Selling established unit + Will and EPOA | 1800 | 2150 |
| Buying established unit + Will and EPOA | 2500 | 2850 |

The above fixed fees do not apply to land that is not residentially zoned, 'off-the-plan' transactions, or transactions with a price/consideration beyond the range shown above. Drafting of special conditions or advice on proposed special conditions is only included where they do not exceed one page.

The fixed prices for estate planning above are for 'in office' appointments and do not apply where any of the following 'complicating factors' exist:

Company, Partnership, Trust, Self-Managed Superannuation Fund, Testamentary Trust, Blended Family/Need for specific Family Provision Claim Risk Advice, Out of Office Appointment (e.g. hospital/nursing home/home visit/rural property visit), etc.

We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺

We also store your original documents in our safe custody for no additional charge.

Custom Quote or Estimate

Foxlaw's approach to costs is about providing *value* (to our clients) and *certainty* (for our clients). For the work types below, we can often provide a custom fixed fee quote once we have all the relevant details of what is required. In truly uncertain situations, we may agree to operate on an estimate-basis with costs ultimately determined by our relevant Scale (*for Non-Litigation Services or for Litigation Services*).

- + **RURAL CONVEYANCING**
- + **BUSINESS CONVEYANCING**
- + **COMMUNITY TITLES PROJECTS**
- + **OFF-THE-PLAN CONTRACTS**
- + **BUSINESS STRUCTURING**
- + **COMMERCIAL CONTRACTS**
- + **ESTATE ADMINISTRATION**
- + **FAMILY PROVISION APPLICATIONS**

Appointments/Consultations

Many appointments with clients are undertaken as part of the scope of a matter and are included within any Fixed Fee provided for that matter.

However, standalone appointments/consultations are available for ½ hour or 1 hour timeslots. The prices (inclusive of GST) below will apply:

| | ½ hour | 1 hour |
|-----------|--------|--------|
| Solicitor | 175 | 350 |
| Director | 250 | 500 |

Leasing – Commercial and Retail Shop

All fixed-fee prices shown below are inclusive of GST.

For Landlords

| | |
|---------------------------------------------------|------|
| Form 13 Amendment (to exercise option) | 1050 |
| Drafting Commercial Lease | 1850 |
| Drafting Retail Shop Lease (including Disclosure) | 2250 |
| Drafting Notice to Remedy Breach | 1450 |
| Drafting Deed of Consent to Assignment | 1250 |
| Drafting Deed of Surrender and Form 8 | 1150 |

For Tenants

| | |
|-------------------------------------------------|------|
| Advice on Form 13 Amendment (exercising option) | 1050 |
| Advice on Commercial Lease | 2050 |
| Advice on Retail Shop Lease | 2650 |

Please note:

- *The above prices are for commercial and/or retail shop leases. Foxlaw does not generally advise in relation to residential tenancies etc.*
- *The above prices do not include outlays (e.g. lease plans from a surveyor, titles office registration fees, mortgagee consent fees, etc).*
- *The above prices include reasonable negotiations on the provisions of the documents produced (or advised upon), but do not include protracted negotiations (e.g. spanning a time period greater than 4 weeks) or any form of dispute resolution process or litigation (e.g. mediation, court proceedings, etc).*
- *We do not charge extra for engrossing, "care and consideration", photocopies, postage or refreshments! ☺*

Business Conveyancing

Each business conveyancing matter is given a custom quote, however:

| | | |
|-------------------|------------------|-------|
| Business Sale | <i>starts at</i> | 2750* |
| Business Purchase | <i>starts at</i> | 3850* |

**Depending on the specific business involved, the price may be higher.*

Commercial Conveyancing

Each commercial conveyancing matter is given a custom quote, however:

| | | |
|------------------------------|------------------|-------|
| Commercial Property Sale | <i>starts at</i> | 2750* |
| Commercial Property Purchase | <i>starts at</i> | 3300* |

**Depending on the specific commercial property involved, the price may be higher.*

Wills and Estate Planning

All prices are shown inclusive of GST. Outlays (e.g. title searches, registration fees, etc) are, and any GST on them (where applicable) is, in addition to the fees below:

| | |
|-------------------------------------------------|------|
| Will (x1) | 500 |
| Will (x1) and Enduring Power of Attorney (x1) | 650 |
| Wills (x2) | 800 |
| Wills (x2) and Enduring Powers of Attorney (x2) | 1100 |
| Enduring Power of Attorney (x1) | 400 |
| Enduring Powers of Attorney (x2) | 550 |
| Advance Health Directive (x1) | 200 |
| Advance Health Directives (x2) | 300 |

Please note:

- The fixed prices above are for 'in office' appointments and do not apply where any of the following 'complicating factors' exist:

Company, Partnership, Trust, Self-Managed Superannuation Fund, Testamentary Trust, Blended Family/Need for specific Family Provision Claim Risk Advice, Out of Office Appointment (e.g. hospital/nursing home/home visit/rural property visit), etc.

- We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺
- We store your original documents in our safe custody for no additional fee.

Estate Administration

All prices are shown inclusive of GST.

Outlays (e.g. title searches, advertising fees, court filing fees, etc) are, and any GST on them (where applicable) is, in addition to the fees shown below:

| | |
|-----------------------------------------------------------------------|--------|
| Obtain Probate of Will | 1750 |
| Obtain Letters of Administration (on Intestacy) | 1950 |
| Land Record of Death [of Joint Tenant] (Form 4) | 550 |
| Land Transmission Application (Form 5 or 5A) | 750 |
| Land Transmission Application (Form 6) | 1050 |
| General Estate Administration Services (see further comment below) | Varies |
| Family Provision Application (see further comment below) | Varies |

Please note:

- We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺
- General Estate Administration Services are usually costed in accordance with our Scale (for Non-Litigation Services). An estimate is commonly provided in the Client Agreement at the outset of the matter, e.g. \$1500-2500.
- Family Provision Applications (whether making one or defending one) are generally costed in accordance with a custom Client Agreement, either with fixed-fee stages/milestones or alternatively using our Scale (for Litigation Services).

Scale (for Non-Litigation Services)

All prices are shown exclusive of GST. In order to determine the amount we are to receive in return for our services the legal work completed is matched to the categories below (and tallied up accordingly):

| | |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
| Short Letter | 25 |
| Regular Letter | 50 |
| Detailed/Complex/Unusual Letter (per 500 words) | 250 |
| Lease Advice or Lease Negotiation Letter (per 500 words) (i.e. per 500 words of points relating to lease advice or lease negotiation) | 250 |
| Meeting/Attendance (rated 1 to 50*) (per rating) (For example, a rating 1 meeting [1 x 30] would represent a client dropping off some documents and some quick instructions obtained in 5 mins, whereas a rating 50 meeting [50 x 30] would be an all-day conference. Time is necessarily a relevant factor, but a rating may also take into account the complexity of the issue/s at hand, the active/passive involvement of the non-Solicitor/Solicitor/Director, the number of other parties involved, the urgency of the meeting, the outcome of the meeting, and any other factor which may influence the overall value of the meeting to the client). | 50 |
| Touch Base Phone Calls (in/out) (e.g. a brief progress update from the lawyer, a client's response to a previously asked question, etc) | 25 |
| Regular Phone Calls (in/out) | 50 |
| Detailed/Complex/Unusual Phone Call (in/out) | 250 |
| Reading (per 100 words) | 15 |
| Regular Drafting (per 100 words) | 50 |
| Complex/Unusual Drafting (per 100 words) | 80 |
| All Outlays/Searches (at no profit – please note GST must be added where applicable) | At cost |

We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺

Scale (for Litigation Services)

All prices are shown exclusive of GST. In order to determine the amount we are to receive in return for our services the legal work completed is matched to the categories below (and tallied up accordingly):

| | |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------|
| Written Message (20 words or less) | 25 |
| Short Letter (21-100 words) | 35 |
| Regular Letter (per 100 words) | 70 |
| Detailed/Complex/Unusual Letter (per 100 words) [Solicitor only] | 90 |
| Detailed Advice or Negotiation Letter/Offer (per 100 words) [Solicitor only] | 90 |
| Meeting/Attendance (rated 1 to 50*) (per rating) (For example, a rating 1 meeting [1 x 50] would represent a client dropping off some documents and some quick instructions obtained in 5 mins, whereas a rating 50 meeting [50 x 50] would be an all-day meeting. Time is necessarily a relevant factor, but a rating may also take into account the complexity of the issue/s at hand, the active/passive involvement of a Solicitor/Director, the number of other parties involved, the urgency of the meeting, the outcome of the meeting, and any other factor which may influence the overall value of the meeting to the client). | 70 |
| Touch Base Phone Calls (in/out) (e.g. a brief progress update from the lawyer, a client's response to a previously asked question, etc) | 35 |
| Regular Phone Calls (in/out – per 1/4 hour) | 70 |
| Detailed/Complex/Unusual Phone Call (in/out – per 1/4 hour) [Solicitor only] | 100 |
| Perusing/scanning for relevant material (per 100 words) | 20 |
| Reading/examining (per 100 words) [Solicitor only] | 30 |
| Regular Drafting (per 100 words) [Solicitor only] | 80 |
| Complex/Unusual Drafting (per 100 words) [Solicitor only] | 110 |
| ADR/Court Attendance (per hour) [Solicitor only] | 600 |
| ADR/Court Attendance (full day) [Solicitor only] | 4000 |
| All Outlays/Searches (at no profit – GST added where applicable) | At cost |

We do not charge you extra for engrossing, "care and consideration", photocopies, faxes, postage or refreshments! ☺